

August 27, 2008

Safe T Climb 2210 Soledad Canyon Rd Unit #L Acton, CA 93510

Dear Don:

First let me thank you for graciously providing me a Safe T Climb ladder anti-fall device for my use and review. I apologize for the time it's taken me to get back to you.

As Senior Instructor for Best Safety LLC, I train thousands of Building & Construction Trades (AFL-CIO) union members annually in OSHA and MSHA safe work procedures. These hard-working men and women don't tolerate instructors who do not deal with their real "on-the-job" problems when it comes to compliance with OSHA or MSHA standards. Whenever I discuss ladder stability, the groans from the class suddenly become quite audible. For years, the only reasonable prevention practice to lateral instability and tip-over accidents, involved some labor-intensive rigging, anchoring and bracing. These were often less-than-successful, time-consuming and downright ugly. I am eager to introduce this new tool to the rank-and-file in this year's training schedule. It will prove to eliminate all of those distracting and undesirable attempts to keep the ladder in place in all of those bizarre situations we run across on industrial sites. I am also very excited about trying out your Safe T Hook and Safe T Claw, as they could find use on a daily basis on these same jobs sites.

In writing my annual "Ladder Innovations" article for <u>Roofing Contractor</u> magazine I base my selections exclusively on 1) those Made-in-America products which 2) solve safety problems previously un-addressed and are 3) affordable to the average roofer. The Safe T Climb apparatus is affordable, rugged, easy to install and, best of all, K.I.S.S. to use. This device has not only earned a place of prominence in my ladder training demonstrations, but a permanent spot in my equipment trailer.





Every roof on my property is constructed of either steel or aluminum. While strong and long-lived, they are extremely slippery to work on. The Safe T Climg made ladder access to the metal eaves easy and, best of all, comfortable. I was particularly fascinated by the easy adaptation of the Safe T Climb for the metal roof's "wicked" rake edge. What a sublime fix to a gnarly problem. That solution alone, convinced me that the Safe T Climb was more than worthy of my praise.

Thank you for your determined efforts to research and develop this product. I realize and appreciate the great ordeals and sacrifices required to bring even the best concepts to the construction market. On behalf of the Building and Construction Trades Council and Best Safety LLC, I want to thank you for providing us with a method to get the ladder jobs done and return safely to our families safe at shift's end.

Best Regards,

Chip Macdonald, Pres.

Chip Macdonald

Best Safety LLC